

UP YOUR GAME!®

Your operations must become a strategic weapon to compete in today's global marketplace.

■ **Strategy**

Is your game plan understood by all?

■ **Best Practices**

Are you using a winning playbook?

■ **Right People**

Do you have the key players to win?



From top line growth to bottom line performance... we can help!

**Your
Move...**



**Request a Complimentary
Assessment**

Scan or click to schedule.



**Strategic
Operations
Solutions, LLC®**

800.793.2775 ■ cell 443.280.1714 ■ SOS@stopsolutions.com ■ www.stopsolutions.com



Strategic Operations Solutions, LLC®

SOS® identifies and weeds out the root causes of problems – *not just the symptoms* – for engineering, manufacturing and business leaders who want to delight customers, drive down costs, and beat their competitors!

STRATEGY from the boardroom to the manufacturing floor

- A focused vision and actionable strategic plan for your company's success
- Timely, profitable new product introductions and technology transfers
- Startup and turnaround support, with sustainability and key metrics built in

RESULTS FROM SOS'S PRINCIPAL

+57.5%

EBITDA in the 2H 2007 turnaround at Janos Technology (shipments +42.7%, past dues -20.4%), leading to a successful liquidity event above \$130M.

BEST PRACTICES assessment and implementation in your core operations

- Benchmark your operations against your competitors
- Lean Six Sigma techniques to eliminate waste and minimize process variation
- Project and supply chain management that improves on-time delivery, quality, and cost

RESULTS FROM SOS'S PRINCIPAL

200 jobs saved

Six-month supply chain rescue after a sole-source supplier failed, protecting >60% of revenue (Brüel & Kjær Vibro, 2004).

RIGHT PEOPLE aligned with your corporate strategy

- Leverage your employees' intellectual capital, with KPIs aligned to strategy
- High-performance learning teams that close skills and behavioral gaps
- Leadership coaching, mentoring, and counseling to sustain cultural change

RESULTS FROM SOS'S PRINCIPAL

15.7% a year

Average annual growth (\$17M to \$84M, 1990–2001), supported by a high-performance manufacturing organization built at Fusion UV Systems.

Every engagement begins with a professional assessment of your specific challenges and pain points, then continues as:

Project-Based Solutions

Someone to tackle a specific opportunity or challenge

Interim Management

Someone to temporarily fill a key position

Coaching

Support to reach a specific professional goal

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