## **Success Stories**

- Supply Chain Revamp at Brüel & Kjær Vibro in Germany Resolves Business Continuity Crisis – Engaged new world class suppliers and salvaged 200 jobs
- Turnaround at CKD in Japan Salvages Major Technology Transfer – Recovered 6 month shortfall on \$10M project and met plan objectives
- Thorough Project Planning at General Electric Reaps Lucrative Business – Implemented \$15M project, netting \$40M revenue in 3rd year

Details and more success stories at www.stopsolutions.com/success stories

Interim

Project-Based Solutions

Management Coaching

# Endorsements

"... During the fifteen years that I have known and worked with Dwighd, I have been impressed by his diligence, strong ethical values, and consistent performance ..."

ADPH (President Fusion UV Systems)

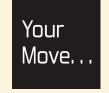
"... tireless and ingenious ... in achieving highest profit and performance goals ..." BH (President ThroughPut Solutions)

"... on more than one occasion ... instrumental in developing customer confidence ..." RWC (President InPro Technologies)

## From top line growth...

# Improve Profitability By Implementing Proven Solutions To Complex Operations Issues

#### ... to bottom line performance



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Strategic Operations Solutions, LLC® We can help you with Strategy, Best Practices, and the Right People.

SOS° identifies and weeds out the root causes of problems – not just the symptoms – for engineering, manufacturing and business leaders who want to delight customers, drive down costs, and beat their competitors!

SOS® helps organizations of all sizes develop management teams that enable operations – especially manufacturing operations – to become a strategic business weapon.

We bring a powerful track record to business startups and turnarounds, technology transfer and new product introductions, Lean Six Sigma, project and supply chain management, and performance management.

We drive organizational development and customer satisfaction for the long term, while continuously impacting delivery, quality, and cost performance for the short term.

For more information, contact Dwighd Delgado @ . . .

### SOS<sup>®</sup> can provide...

**Strategy:** By translating corporate strategy from the boardroom to the manufacturing floor, throughout the entire supply chain to the end customer, we can help articulate and communicate vision and values, and implement key initiatives such as new product introductions and/or transfer new technology, business startups and/or turnarounds.



**Right People:** By ensuring everyone in the organization is aligned with corporate strategy, focused on appropriate goals and objectives, we can help develop and implement key performance indicators, and leverage performance management and organizational development opportunities for a sustained cultural change towards desired behavior and values.

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**Best Practices:** By seeking out waste and variation in current processes, we can help implement best practices utilizing Lean Six Sigma techniques to provide a better value proposition for your internal and external customers, and can also include the use of world class project/supply chain management practices for improved customer satisfaction.

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